

### Kincora steadily progressing

Armour Energy Limited (AJQ.ASX) is a junior energy producer and explorer with assets across northern, southern and eastern Australia. The company has been listed on the ASX since April 2012. The opportunity set for Armour through FY21 has the capacity to materially reshape the company financially by delivering cash flow growth, reducing debt and progressing a range of exploration options. Although significant exploration drilling may not occur until the end of CY21 and into 2022, the company is likely to be in a stronger position to work its assets at its own pace and to its own plan. We will be looking for delivery of the Kincora production growth plan which aims to more than double production, to 20TJd and growing over the next 18-24 months.

### Business model

Armour Energy is a junior oil and gas company holding a production base with expansion options; and an extensive exploration portfolio across three Australian states, dominantly focussed on exploring for gas. The portfolio consists of exploration plays, reflecting a mix of moderate risk and early exploration stage with transformational potential. The company is looking to leverage its production growth plan at Kincora to repair its balance sheet and service a more aggressive exploration strategy, without recourse to equity markets. Financing is always a concern at the small end and the company's high working interests provide options through partnering.

### Surat well activity is progressing, rationalising exploration assets adds working capital (that's a good thing)

COVID issues continue to impact the industry, in this case the timing of the Surat Basin production enhancement activity. As recently reported the work programme is approaching completion, albeit activity has spilt over into the early part of 2021. Two wells have been connected and are beginning to be evidenced in daily gas output data, whilst installations on the Myall Creek wells should be in the commissioning phase. We expect to see continuing improvement in gas production although the target rate of up to 20TJd by may take longer to deliver due to these outside factors. The company has monetised its farm-out deal with Santos over a suite of South Nicholson Basin permits. Transferring its nominal (remaining) 30% interest in the portfolio for \$12.25mn including the ATP 1087 area which contains the Egilabria gas discovery, whilst retaining adjacent ATP 1107 application area. Armour continues to hold a significant acreage position in Northern Australia through the Northern Territory.

### Valuation – increased overall but reduced on a per share basis

Valuing early phase exploration and even production growth assets is a subjective exercise. We base our indicative valuation on risk-weighted development scenarios and typical unit NPV values across a range of prices and resource outcomes. Where appropriate we apply discretionary probability weightings to pricing, volume and success factors, which we believe are reasonable given the commercial operating environment and available data. On asset value and issued capital adjustments, we have made minor adjustments to our NAV and assign a risked valuation of \$131m (10cps) to AJQ (previously \$118mn/13cps). **The reference share price (5.5cps) would suggest the market is continuing to discount the production growth and transformational gas opportunities, likely on financing and corporate risks which should be somewhat alleviated by the Santos deal.** The company has a number of deliverable outcomes, particularly pertaining to Kincora production expansion that have the potential to re-rate market sentiment and crystallise asset values as ascribed.

### Energy exploration & production

19<sup>th</sup> January 2021

#### Share details

ASX Code	AJQ
Share price (18 Jan)	\$0.055
Market Capitalisation	\$75.33M
Shares on issue	1,276M
Cash (as at 30-Sep)	\$5.6M
Free Float	~69%

#### Share performance (12 months)



#### Upside Case

- Above expectation results from Kincora gas growth programme...more gas, higher price, lower capex
- Northern Australia success and securing a farm-in partner for the NT assets. Referred success from regional exploration would crystallise value
- Success opens alternate financing options, improves the balance sheet and restricts dilution

#### Downside Case

- Gas growth is not delivered to expectation
- Current operating environment persists and all projects slow down
- Senior Secure Amortising Notes covenants require additional equity capital or asset divestment

#### Board of Directors

Brad Lingo	CEO
Nick Mather	Executive Chairman
Stephen Bizzell	Non-Executive Director
Roland Sleeman	Non-Executive Director
Eytan Uliel	Non-Executive Director

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## Surat (Kincora) work programme slowed by weather and COVID

The initial stimulation and completion work programme on the Surat production enhancement campaign began in 4Q20 with three wells - Horseshoe-2, Horseshoe-4 and Warroon-1.

As a result of COVID travel restrictions the campaign, which was scheduled to be completed around end-2020, will spill over into early 2021 with the Horseshoe-2 well expected to commence post-stimulation evaluation in January.

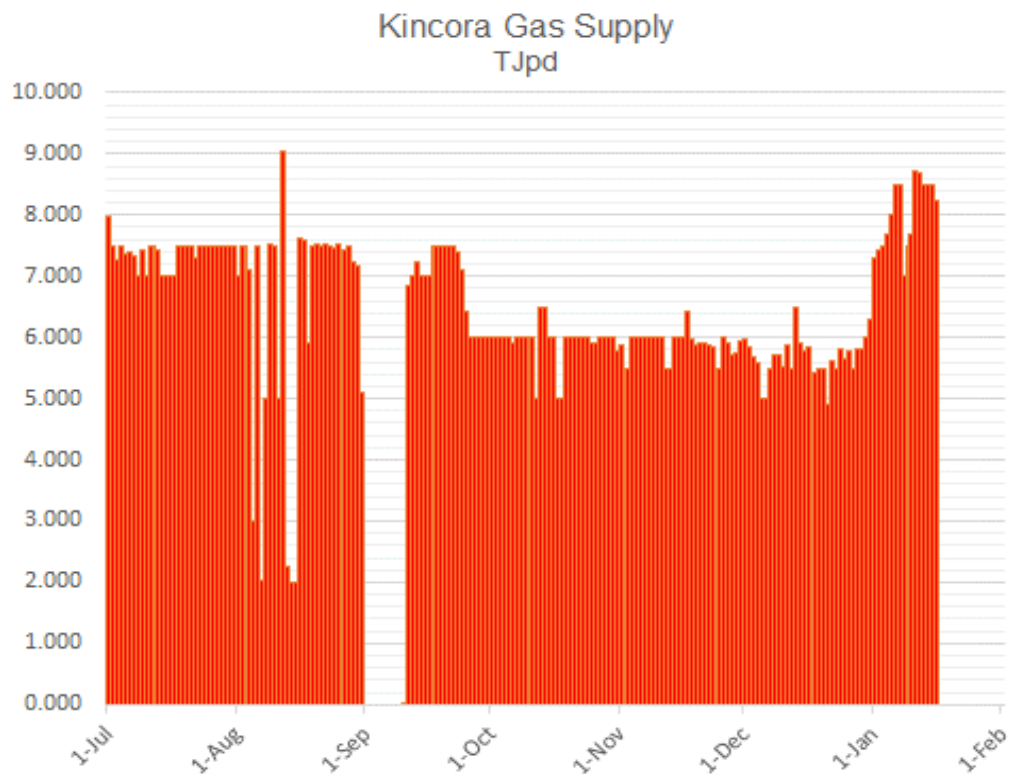
Results to date have been significantly positive with the definition and proving up of a **new, liquids rich pay zone** in the field in the Rewan Formation.

New zones provide growth opportunities at relatively low cost and can deliver significant upside through higher production rates, increased reserves and extended field life. The liquids rich nature of the gas can drive higher operating margins, particularly as in general, gas liquids are brought to surface as a by-product of gas production at marginal operating cost.

However, we do note that the high liquids yields at Kincora will likely require artificial lift (down-hole pumps). With production currently constrained by well deliverability, the company is conducting a series of artificial lift projects.

As of late December, the Warroon-1 and Horseshoe-4 wells had been connected into the field network and were still in a clean-up/evaluation phase.

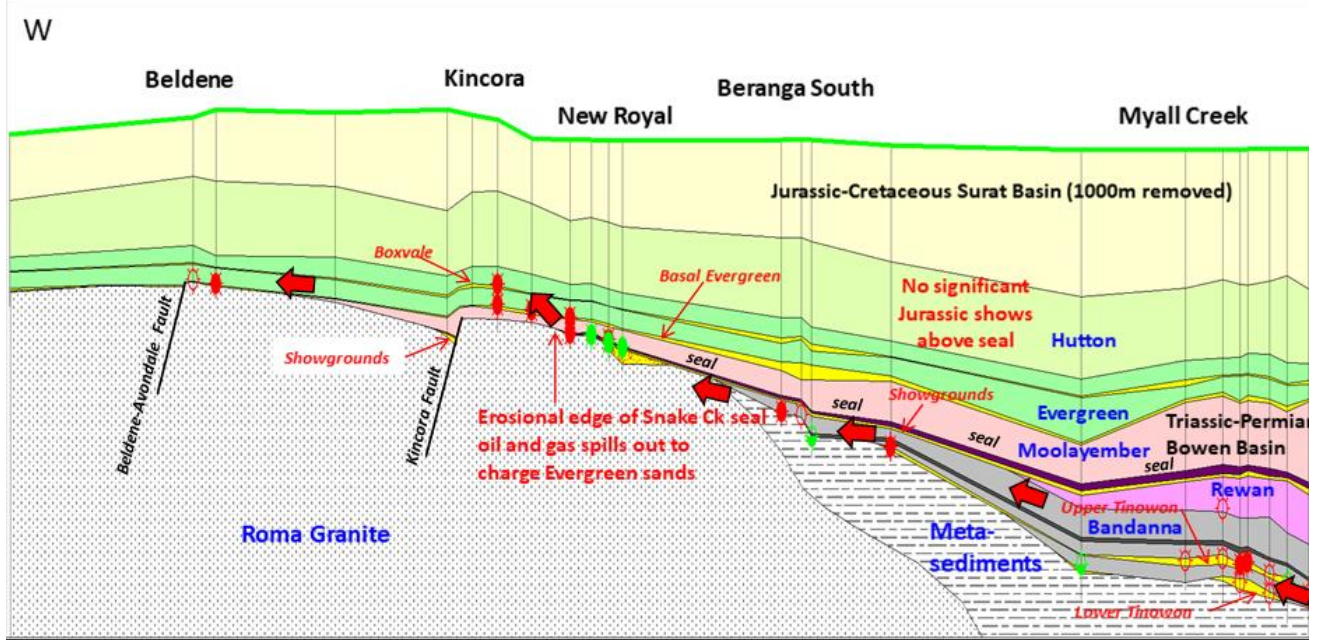
### Exhibit 1: Field deliverability beginning to pick up...we expect rates to continue to climb



Source: AEMO data

The field has been operating at lower rates since around start-Oct with wells now being reconnected after work-overs and pump installations. January daily rates are edging gas production up, establishing a new base...and we expect gas output to continue to climb through the clean-up and commissioning phase.

**Exhibit 2: There are multiple plays to chase to bring more gas to production...2021 will be an interesting year**



Source: Company data

## It's worthwhile reminding that the Surat deeps opportunities can be transformational

As highlighted in our Scoping Report (Sep-2020), AJQ is also chasing next phase gas in under-explored plays in and around Kincora.

The basin-centred gas plays (BCG) are typically regionally pervasive accumulations of gas saturated reservoirs, abnormally pressured (can be over or under-pressured), commonly lack a downdip water contact and have low-permeability. Despite the technical challenges, tight gas plays can be considered to be 'multi-Tcf' opportunities.

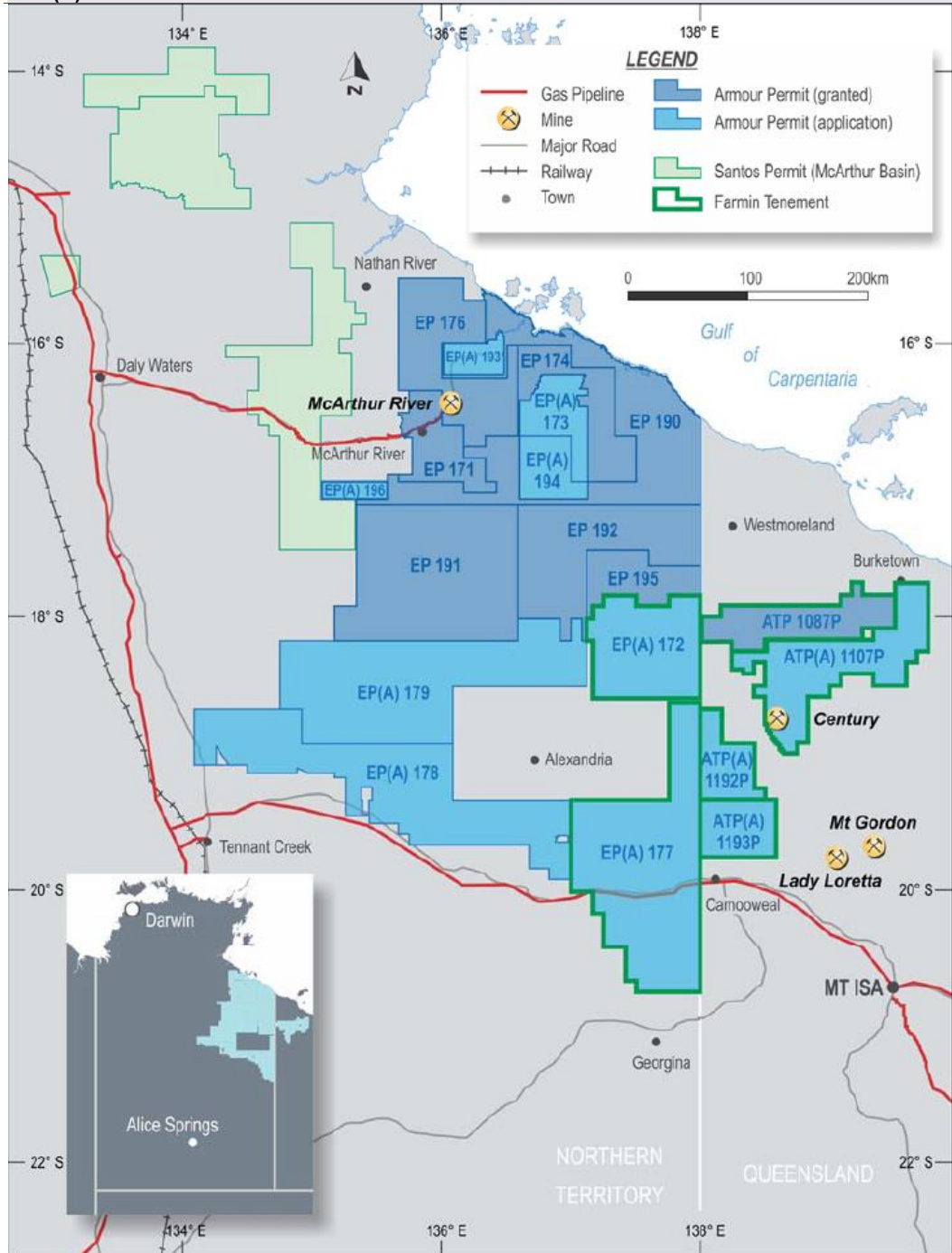
Armour is investigating the wet gas potential of the eastern part of its Surat Basin portfolio, recognizing a basin centred gas play. Initial investigated by Santos and Shell (QGC) have not delivered commercial results but results have been positive and the play has been identified across the company's holdings, which will be the subject of FY21 3D seismic surveys.

## Rationalising exploration assets provides additional working capital.

Armour announced on 22-Dec that it had entered into a binding agreement for the sale of a portfolio of South Nicholson Basin permits to Santos for a cash consideration of A\$12.25mn.

The permits in question encompass the areas covered by the (now superseded) farm-out agreement to Santos, that would have carried AJQ through some \$65mn of exploration and administrative costs.

### Exhibit 3: Santos acquisition outlined in green – previously subject to farm-in. AJQ retains ATP(A) 1107P



Source: Company data

Importantly AJQ retains 100% of the application area ATP(A) 1107P, immediately adjacent to the Eglabria gas discovery.

The consideration of \$12.25mn will be paid in two tranches - \$3mn upon execution of the term sheet and the remainder upon the usual finalisation of requisite approvals and transfers. Completion of the sale is expected by 31-Jan.

What AJQ has done, is monetise a long-dated exploration carry and although the magnitude of the carry was significant (Santos was to carry 100% of Armour's costs for the work programmes within the Farm-in Tenements up to a combined total expenditure of \$A65mn for a 70% working interest), the carry would cover only **two significant wells**, with no specific timing on their drilling.

We should read this as being indicative of the scale of the background work still to be undertaken and reflection of the early-stage nature of the exploration process.

Importantly Armour will retain 100% ownership of its other tenements in Northern Australia covering approximately 774mn acres, including the McArthur Basin in the Northern Territory.

The \$12.25mn cash injection will assist the company in servicing debt obligations and provide working capital to progress in field works at Kincora, which can deliver significant and tangible upside rapidly in an operating environment where commodity prices look increasingly supportive.

The long-dated nature of the exploration process underscores the importance of pursuing the production growth opportunities inherent at Kincora and within the Newstead gas Storage option.

## Adjusting the valuation

We value AJQ using estimated unit values on reserves and; contingent and prospective resources adjusted for discretionary probability weightings (1-risk %), to derive a gross portfolio worth. Probability weightings are subject to change as the company delivers the next phase of exploration results and operating conditions.

Where possible we model development outcomes based on broad guidance and historical outcomes but note these are adjusted and overlain by the RaaS risk outlook reflecting our views of the technical and commercial uncertainties associated with delivering the projects as modelled.

The current work programmes associated with Kincora have the capacity to materially alter our project assumptions and weightings over the next 9 months or so.

We note that beyond Kincora, most of the remaining portfolio is early stage exploration and ascribed values are subject to potentially significant change related to drilling results – both direct and indirect.

We have made adjustments to our NAV based on:

- The slower progress on Kincora field works defers some of the production increase as previously modelled and lowers the NPV on softer FY21 assumptions;
- The swap of 'acreage' for cash and adjustments to the risk weighting of the remaining NT portfolio on recent look-through successes increases the net value of the asset;
- On a larger capital raise we lift the issued capital to 1,275mn shares (as at 23-Dec).

**In absolute terms our A\$mn value of the portfolio increases to \$131mn (previously \$118mn) but is offset by higher share dilution than previously modelled, such that our NAV is marginally lower at \$0.10/share (previously \$0.13/share).**

**Exhibit 4: AJQ NAV – the share price continues to reflect an overly risked outlook**

				Pr	A\$m	A\$/share	
Queensland							
Kincora	Various	100%	50%	\$71	\$0.06	RaaS development scenario on 2P volumes	
Newstead storage		100%	50%	\$13	\$0.01	With 'risked' expansion	
Exploration	Various	100%		\$10	\$0.01	Includes conventional and unconventional opportunities...nominal only	
Northern Australia							
MacArthur Basin	Various	100%	2.5%	\$67	\$0.05	Using risk weighted 2C and Low Case Prospective Resources	
Cooper Basin							
Exploration	Various	100%		\$10	\$0.01	Nominal only	
Victoria							
Wombat-Trifon	PRL 2	15%	25%	\$10	\$0.01	Based on a risk weighted development model and ascribed 2C volumes	
Otway-1	PEP 169	51%	6%	\$3	<\$0.01	Drill-ready opportunity with low economic threshold...likely to be small (but potentially profitable)	
Other							
					\$3	<\$0.01	Includes a 6.12% LKO shareholding
					<b>\$187</b>	<b>\$0.15</b>	
<b>Net debt (as at 30-Jun)</b>					(\$51)	(\$0.04)	
<b>Corporate</b>					(\$5)	(\$0.00)	
<b>TOTAL</b>					<b>\$131</b>	<b>\$0.10</b>	
Shares issued (mn)*		1,275					

Source: RaaS analysis; Risked values based on look through Probabilities of Success (POS) for drilling and weighted by a RaaS risk overlay. Weightings at RaaS discretion.

## Exhibit 5: Financial Summary

ARMOUR ENERGY LTD			A.J.Q.	
YEAR END		June		
NAV	A\$cps	\$0.10		
SHARE PRICE	Acps	\$0.055		
MARKET CAP	A\$m	70.1		
ORDINARY SHARES	M	1,275		
OPTIONS	M			

nm = not meaningful  
na = not applicable

As per ASX data 18 Jan

COMMODITY ASSUMPTIONS		FY19A	FY20E	FY21E	FY22E
Realised liquids price	US\$/b	96.03	66.26	64.16	65.82
Realised gas price	US\$/mcf	6.06	5.76	5.57	5.72
Realised LPG Price	A\$/t	581	484	468	481
Exchange Rate	A\$:US\$	0.7157	0.6989	0.7468	0.7710

PRODUCTION		FY19A	FY20E	FY21E	FY22E
Condensate/Crude Oil	kboe	56.2	55.2	118.1	156.9
Nat Gas	PJ	3.3	2.7	3.8	10.1
LPG	kt	4.5	4.2	8.8	20.7
<b>TOTAL</b>	<b>kboe</b>	<b>627</b>	<b>527</b>	<b>814</b>	<b>1,973</b>

RATIO ANALYSIS		FY19A	FY20E	FY21E	FY22E
Shares Outstanding	M	509	779	1,275	1,275
EPS (pre sig items)	Acps	(2.4)	(1.5)	0.0	1.8
EPS (post sig items)	Acps				
PER (pre sig items)	x	na	na	971.3x	3.1x
OCFPS	Acps	(1.9)	(10.3)	(5.0)	27.1
CFR	x	na	na	-1.1x	0.2x
DPS	Acps				
Dividend Yield	%				
BVPS	Acps	87.9	59.2	40.2	58.0
Price/Book	x	nm	nm	nm	nm
ROE	%	(29%)	(21%)	0%	30%
ROA	%	(11%)	(8%)	0%	16%
(Trailing) Debt/Cash	x		18.1x	45.8x	17.7x
Interest Cover	x		nm	1.0x	11.5x
Gross Profit/share	Acps		8.1	6.7	33.4
EBITDAX	A\$m	10.0	10.4	15.4	44.7
EBITDAX Ratio	%				

EARNINGS	A\$000s	FY19A	FY20E	FY21E	FY22E
Revenue		27,819	23,208	30,677	73,220
Cost of sales		(19,018)	(16,931)	(22,092)	(30,577)
<b>Gross Profit</b>		<b>8,801</b>	<b>6,277</b>	<b>8,585</b>	<b>42,642</b>
Other revenue		78	2,879	5,000	0
Other income		193	123	69	44
Exploration written off		0	(520)	0	0
Finance costs		(13,656)	(5,276)	(3,357)	(3,042)
Impairment		(71)	0	0	0
Other expenses		(19,990)	(15,810)	(8,577)	(10,732)
EBIT		2,467	(4,257)	3,365	34,952
Profit before tax		(10,996)	(9,410)	77	31,954
Taxes		(688)	(403)	(7)	(9,586)
<b>NPAT Reported</b>		<b>(11,684)</b>	<b>(9,812)</b>	<b>70</b>	<b>22,368</b>

Underlying Adjustments

NPAT Underlying	A\$000s	FY19A	FY20E	FY21E	FY22E
<b>CASHFLOW</b>					
<b>Operational Cash Flow</b>		<b>1,436</b>	<b>11,223</b>	<b>17,027</b>	<b>62,060</b>
Net Interest		204	(5,153)	(3,896)	(3,150)
Taxes Paid		0	0	0	0
Other		(2,219)	(24,375)	(27,248)	(30,694)
<b>Net Operating Cashflow</b>		<b>(987)</b>	<b>(7,999)</b>	<b>(6,324)</b>	<b>34,517</b>
Exploration		(169)	(529)	0	0
PP&E		(22)	0	0	0
Petroleum Assets		(16,714)	(16,686)	(10,200)	(22,500)
Net Asset Sales/other		3,217	17,842	19,750	5,000
<b>Net Investing Cashflow</b>		<b>(13,688)</b>	<b>628</b>	<b>9,550</b>	<b>(17,500)</b>
Dividends Paid					
Net Debt Drawdown		11,612	(6,066)	(11,350)	(15,559)
Equity Issues/(Buyback)		7,184	7,457	6,234	0
Other					
<b>Net Financing Cashflow</b>		<b>18,796</b>	<b>1,391</b>	<b>(5,116)</b>	<b>(15,559)</b>
<b>Net Change in Cash</b>		<b>4,121</b>	<b>(5,980)</b>	<b>(1,891)</b>	<b>1,457</b>
<b>BALANCE SHEET</b>	<b>A\$000s</b>	<b>FY19A</b>	<b>FY20E</b>	<b>FY21E</b>	<b>FY22E</b>
Cash & Equivalents		9,225	3,245	1,354	2,812
PP&E & Development		42,382	61,107	69,531	75,986
Exploration		49,277	33,824	40,074	40,074
<b>Total Assets</b>		<b>116,552</b>	<b>124,446</b>	<b>123,877</b>	<b>135,694</b>
Debt		58,618	61,975	49,753	33,381
<b>Total Liabilities</b>		<b>71,793</b>	<b>78,308</b>	<b>72,664</b>	<b>61,676</b>
<b>Total Net Assets/Equity</b>		<b>44,759</b>	<b>46,138</b>	<b>51,213</b>	<b>74,018</b>
Net Cash/(Debt)		(49,393)	(58,730)	(48,398)	(30,570)
Gearing dn/(dn+e)		52%	56%	49%	29%

Net To AJQ		1P	2P	3P	Contingent 1C	2C
<b>Kincora Reserves</b>						
Sales Gas	PJ	67.4	150.3	321.1		
LPG	kt	139	310	663		
Condensate	kb	670	1,493	3,191		
Oil	kb	246	1,221	2,640		
<b>MacArthur Basin plays</b>						
Conventional	PJ				2.5	6.2
<b>Wombat-Triton</b>						
Sales Gas	PJ				437	818
<b>Otway-1</b>						
Sales Gas	PJ					35

Prospective Resources		1U	2U	3U
<b>MacArthur Basin plays</b>				
Conventional	PJ	1,351	4,990	31,081
Unconventional	PJ	3,950	31,185	345,634
<b>TOTAL</b>	<b>PJ</b>	<b>5,301</b>	<b>36,175</b>	<b>376,715</b>

EQUITY VALUATION		Interest	Pr	A\$m	A\$/share
<b>Queensland</b>					
Kincora		Various	50%	\$71	\$0.06
Exploration		Various		\$10	\$0.01
Newstead Gas Storage			50%	\$13	\$0.01
<b>Northern Australia</b>					
McArthur Basin		Various	3%	\$67	\$0.05
<b>Cooper Basin</b>					
Exploration		Various		\$10	\$0.01
<b>Victoria</b>					
Wombat - Trifon		PEP 169	25%	\$10	\$0.01
Otway-1		PEP 169	6%	\$3	\$0.00
<b>Other</b>				\$3	\$0.00
Net cash/(debt)				\$187	\$0.15
Corporate costs				(\$51)	(\$0.05)
<b>TOTAL</b>				\$131	\$0.10
<b>Shares on issue (mn)</b>					1,275

Source: RaaS Advisory, Company data



# FINANCIAL SERVICES GUIDE

RaaS Advisory Pty Ltd

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Corporate Authorised Representative, number 1248415

of

BR SECURITIES AUSTRALIA PTY LTD

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AFSL 456663

Effective Date: 26<sup>th</sup> November 2018



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- our services
- how we transact with you
- how we are paid, and
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In writing to: Australian Financial Complaints Authority, GPO Box 3, Melbourne, VIC, 3001.

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