

### Q3 results point to the growth ahead

Consolidated Zinc Ltd (ASX:CZL) is a junior mining and exploration company, holding a 100% interest in the Plomosas Zn-Pb-Ag mine in Chihuahua, Mexico, where commercial zinc production was re-established in Dec-2018. CZL has completed the construction of its own processing plant with operations commencing in Q2 CY21, delivering initial zinc and lead concentrates. Strong operational improvements were recorded through the September quarter with mining and processing rates at significantly higher levels. Delivering plant nameplate remains a critical path item and the company should be at or close to these marks by end-2021 with a concomitant lift in commercial outcomes and profitability. Growth should become very evident from early 2022, underpinned by 'accessible' ore well in excess of processing capacity. The company will also be looking at mechanisms to further debottleneck plant throughput. With greater, direct operational control at the mine, CZL is well positioned to benefit from stronger post-COVID economic growth and metals demand.

### Business model

Consolidated Zinc is a junior minerals company with current production and cashflow from its 100%-owned Plomosas mine located in Mexico and holding significant exploration tenements around the highly-prospective Santa Eulalia mining district. We note the company is progressing exploration activity on trend from its current operations. The company's strategic plan is to optimise economic returns at Plomosas through debottlenecking run-of-mine operations and producing concentrates through its purpose-built processing plant.

### On top of commissioning issues and looking for a bigger Q4

With 2021 regarded as a commissioning and transition year, the remainder of the year will be setting up 2022 as the year of growth. Mine and processing rates lifted significantly through Q3 and management expects the Plomosas plant to be operating at 150tpd by the end of the year. October rates of ~135tpd suggest this should be a low-risk target. As operating efficiencies improve so should follow operating margins, which should be considered around cash neutral at this time and perhaps a base-case indicator. Realised Zn prices remain strong (\$1.35/lb) and stronger current operating metrics underpin the financial opportunity that can be unlocked from higher output on the commencement of the growth phase through delivery of the organic growth strategy. The macro environment remains supportive with Zn futures trading around \$1.55/lb (\$3,400/t). The next 12 months should also see an increased focus on the exploration opportunities along trend to the north-west of the mine and in particular the Mina Mexico Prospect, where historical mining data points to high-grade Zn opportunities. Management could begin a drilling campaign by the end of 2021 or early 2022. A success case provides opportunities and options for a material extension of expansion of operations. 2022 is shaping as a big year for CZL.

### NAV unchanged with upside potential from volume and price

We model a risked NAV of A\$38mn (A\$0.13/share) to the asset base against a **reference share price of A\$0.034/share**. The discount to NAV likely reflects the continuing commissioning phase but delivery to targets should be evident in strengthening quarterly financials with the potential for upside from higher-than-assumed metals prices and above-model-plant performance. **The valuation premium should close across 2022 in our view.** It's worth noting we have been conservative in our model assumptions on both operating and metals pricing and highlight **the sensitivity to NAV (assuming the Q3 realised Zn price [\$1.35/lb] through the model), lifting the scenario value to A\$0.18/share.**

### Mining & Exploration

11<sup>th</sup> November 2021

#### Share Details

ASX code	CZL
Share price (10-Nov)	\$0.034
Market capitalisation	\$10.2M
Shares on issue	301M
Cash (as at 30-Sep)	\$0.38M
Free float	~69%

#### Share Performance (12 months)



#### Upside Case

- Delivery of operational improvements to nameplate and beyond – higher metal recovery/lower costs
- Progress on the 'northern' block evaluation – the potential to double resource tonnages
- Metal prices higher than modelled through medium-long term – the project is highly sensitive to price assumptions

#### Downside Case

- Mine operations underperform the guidance
- The global economic recovery is significantly slower than forecast with weaker demand for metals with consequent lower prices
- COVID shutdowns return impacting travel and the supply chain

#### Board of Directors

Brad Marwood	Managing Director
Andrew Richards	Chairman
Angela Pankhurst	Executive Director

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## Plomosas Gathering Momentum and We See More Gains to End-2021

Another quarter of improvement with the Plomosas plant and operations making further incremental gains. Whilst the plant is not yet at full nameplate throughput, the company reiterates it is on target to deliver 4,500tpm (c.150tpd) by end-2021. We note the processing spot rate (Oct) is around 135tpd.

### Exhibit 1: September quarter highlights and comments

Production and revenue		Q1 '21	Q2 '21	Q3 '21	YTD
Production was up Q-o-Q and processing rates continue to improve	Ore mined (t / tpd)	9,431 / 105	8,655 / 95	9,817 / 107	26,208 / 96
	Ore processed	7,752 / 86	9,079 / 101	10,272 / 112	27,102 / 99
Aggregate inventory as of 30-Sep of 1,024t (ROM)	Inventory build (t)	1,679	(424)	(455)	(894)
	Plomosas plant		4,727	8,014	
	Aldama plant		4,352	1,957	
205t of Zn conc + 857t of Pb conc remain available for sale	Zn grade	12.4%	15.1%	14.5%	14.2%
	Pb grade	6.8%	7.4%	6.9%	7.0%
	Ag grade (g/t)	45	54	56	52
1,728t of Zn conc + 430t Pb conc were sold in the quarter	Payable Zn (t)	668	632	765	2,065
	Payable Pb (t)	139	158	190	487
	Payable Ag (g/t)	361	2,006	3,826	6,193
	C1 cash costs (\$/lb)	\$1.08	\$1.18	\$1.38	\$1.22
	Mine EBITDA (\$mn)	\$0.183	\$0.195		
	Zn realised price (\$/lb)		\$1.32	\$1.35	
Mining operations rebounded from a softer Q2 but expected to improve further through to end-2021	Mined and hauled tonnages were sharply up through the reference period on significant progress in dewatering activity. The installation of second-stage pumps is progressing with one completed and another in progress. Ancillary issues have impacted the absolute level of progress but despite problems, the water level has been reported as stable and is expected to improve through Q4.				
2022 plans are in place	Development planning has identified some 124kt of ore available and accessible for 2022, well in excess of our forecasts for the period. Mine planning appears to be well ahead of the curve. Mining maintenance costs for the period were \$0.58/lb Zn sold and expected to be lower through Q4.				
<b>Processing</b>					
Improving and heading to nameplate	Q3 throughput through the Plomosas processing plant was stronger, noting the growth of ~70% quarter-on-quarter. Operations have stabilised and continue to trend upwards. The Plomosas plant processed 8,014t with recovery of Zn-to-Zn conc of 59% (v. 52.5% Q-o-Q) and Pb recovery of 30.2% (v 41.2% Q-o-Q). Plomosas utility is trending higher and subsequent to end-Qtr, performance continues to lift with Oct data indicating recoveries of >90% Zn and 82% Pb. We note the processing spot rate (Oct) is around 135tpd. Aldama will continue to only be utilised until run-of-mine stockpiles normalise.				
<b>Operating costs</b>					
Unit cash costs rose through Q3 but were largely a function of the higher cost of inventory stockpiles processed	We'd expect the unit costs to remain somewhat volatile but to reduce as the operations become more stable as mining-processing operations synchronise and ramp up. On a largely fixed-cost base, unit costs will trend down as throughput grows. Management continues to pursue already identified cost savings in the recovery process, expected to yield higher metals recoveries.				
<b>Corporate</b>					
COVID ... it has not gone away	As vaccination rates improve the risks will reduce but COVID remains a local and global issue, particularly with its impact on the supply chain. Management has put in place an enhanced and mandatory testing regime requiring a negative result for entry to the site unless fully vaccinated. <b>No COVID cases were reported at Plomosas in the period.</b>				
Exploration expenditure for the period was \$10k (\$61k Q-o-Q)	Further work was undertaken on the evaluation of the Alfonsitos and Mina Mexico exploration prospects located on structural trend with Plomosas and considered to have strong potential for Zn/Pb/Ag mineralisation. The Los Alfonsitos area has returned sample grades ranging 11.5-23.5% Zn and 0.2-4.9% Pb. During the quarter grab and surface samples were taken for analysis.				
Cash and working capital	The cash balance as at 30-Sep was higher at \$0.38mn, (\$0.25mn Q-o-Q). Working capital (inc receivables and inventory) stood at \$2.8mn.				

Source: Company data; financial data in US\$

## There's more to Plomosas beyond the current reserves

Mine planning and expansion options are being progressed with works to date indicatively confirming the continuing potential of mineralised extensions to the ore body accessible from existing mine works.

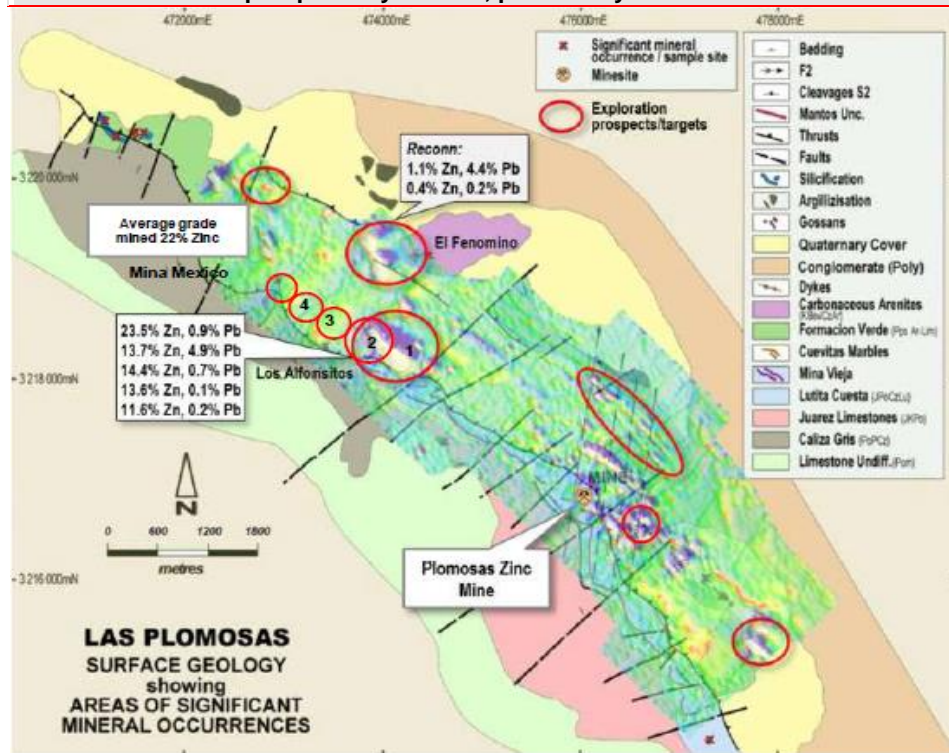
The mine body is modelled as opening up down dip although confirmation awaits drilling activity. Ongoing geological (structuring) analysis has given preliminary indications that there is the potential for an additional ore zone in a faulted offset block.

Confirmation will require determinative drilling but the early interpretation suggests there are additional mineralised zones that could add significant tonnages that are only captured in our valuation on a heavily risked basis.

## Exploration is the sleeper value

There are additional exploration targets along strike within the tenement areas that would support the view that Plomosas will likely not be a singular occurrence in development terms. Anomalous mineralised zones are evident across the tenements, with Los Alfonsitos, Plomosas and the 'Southern' prospects representing a 7km strike length of prospectivity based on a "...surface expression of the Manto host environment".

**Exhibit 2: On-strike prospectivity evident, particularly to the north-west**



Source: Company data

Of key importance is the area bounded by the Los Alfonsitos and Mina Mexico prospects, considered to be chimney structures and potentially connected (Los Alfonsitos-1, -2, -3, -4) with Mina Mexico.

Preliminary interpretation at Mina suggests a continuation of grade and width at depth and along strike – a tabular model which has yet to be confirmed by drilling, but historical mining grades and sampling results point to a high-grade opportunity awaiting further evaluation.

In broad terms, these opportunities should be classified as 'early-stage' exploration, with significantly more first-principal geological work to be completed, including drilling.

The company is evaluating a geological model that would suggest faulting could represent mineralisation as offset to the main ore body rather than as independent occurrences, the implications being that offset ore bodies could provide significant resource upside at low capital cost.

## The NAV Continues to Highlight the Investment Opportunity

Our valuation and earnings outlook remain unchanged with marginally softer production and sales offset by higher realised prices through the period. Operationally, Q3 actuals do represent a strong result in the remaining commissioning process and we expect the project to be stable at nameplate targets around end-2021.

Assuming 2022 operational assumptions track as per the model, the key variable and risk continues to be metals prices. The demand environment remains strong albeit a little volatile. We maintain a bullish view on global growth and demand, although exactly how that evolves in a post-pandemic world on supply-chain bottlenecks and rising inflation remains to be seen. We note the short-term LME forward curve pointing to strengthening pricing on a 12-month view, higher than our current model inputs.

**Exhibit 3: Zn prices – forward curve to Oct-2022**



Source: tradingeconomics.com

We reset our price curves on a quarterly basis and extrapolate to long-run prices – Zn = US\$2,400/t, Pb = US\$1,650/t, Ag = US\$17/oz, AUD = US\$0.75

We highlight some commodity commentary from a recently published report by Standard & Poors (*'The Big Picture: 2022 Metals and Mining Industry Outlook'*).

In the report, the authors suggest that "... rising demand for most mining commodities has created robust conditions for producers and explorers (that may) persist in 2022, and in some cases, beyond", exacerbated by medium-term supply constraints; and that the industry could experience "... above-average prices through to 2025".

The report also noted that despite a pick-up in exploration it was unlikely new supply could be brought to market to impact the anticipated medium-term supply requirements.

The authors highlighted the recent rises in zinc (and copper) prices "... due to curtailed production of refined copper and zinc amid power shortages in China" and noted that this "... energy crisis may take some time to resolve, sustaining elevated zinc (and copper) prices".

**We suggest companies with zinc production will be best situated to benefit through what may be a prolonged period of above-cycle pricing**, especially through the rapid roll-out and take-up of renewables projects.

**The risk to our NAV is to the upside** we think, with at some point the market likely to re-rate those assets delivering output and cashflow. With Plomosas nearing the end of the commissioning process, CZL continues to be an attractive, undervalued exposure to a persisting and strong metals commodity cycle.

We value the company using a combination of a modelled NPV of the Plomosas Zinc Mine and a nominal value for exploration assets adjusted for our discretionary probability weighting (1-risk %).

**We assign an aggregate NAV of ~A\$39mn or A\$0.13/share on a stand-alone, ungeared basis.**

**Exhibit 4: CZL NAV – increasing operational control can crystallise the NAV upside**

		Pr	A\$m	A\$/share	
Plomosas	100%	80%	\$35	\$0.11	Risk weighting to reflect 2021 as an operational transition year, particularly with new processing plant in final stages of commissioning
Exploration	100%		\$7	\$0.02	Large on-strike acreage position in a known metalliferous province – a nominal value at this stage
			<b>\$42</b>	<b>\$0.14</b>	
<b>Net cash/(debt) at 30-Sep)</b>			\$0	\$0.00	
<b>Corporate</b>			(\$3)	(\$0.01)	
<b>TOTAL</b>			<b>\$39</b>	<b>\$0.13</b>	
Shares issued (mn)*	301				

Source: RaaS analysis; Risked values based on look through probabilities of success (POS) for drilling and weighted by a RaaS risk overlay. Weightings at RaaS discretion.

To highlight the sensitivity, if we were to assume Q3 realised Zn prices (\$1.35lb, ~\$2,970/t) through the model, **our nominal NAV would increase by some 39% to A\$0.18 per share.**

There is significant potential for operations to deliver above our assumptions, which are conservative and represent a base-case scenario.

## Exhibit 5: Financial Summary

CONSOLIDATED ZINC		CZL						
YEAR END		Dec						
NAV	A\$	\$0.13						
SHARE PRICE	A\$	\$0.034						
MARKET CAP	A\$M	10.2						
ORDINARY SHARES	M	301						
OPTIONS	M	70						
<b>COMMODITY ASSUMPTIONS</b>								
		2019	2020	2021f	2022f	2023f		
Zinc		2,910	2,400	2,400	2,400			
Lead			2,160	1,650	1,650			
Silver			25	18.00	18.00			
AUD		0.6598	0.6989	0.7509	0.7272	0.7271		
<b>RATIO ANALYSIS</b>								
		2019	2020	2021f	2022f	2023f		
Shares Outstanding	M	1,670	238	301	301	301		
EPS (pre sig items)	A\$ cps	(2.1)	(2.3)	0.5	3.3	2.9		
EPS (post sig items)	A\$ cps							
PER (pre sig items)	x			6.8x	1.0x	1.2x		
OCFPS	A\$ cps	(1.6)	(1.5)	0.7	3.7	3.5		
CFR	x			4.8x	0.9x	1.0x		
DPS	A\$ cps							
Dividend Yield	%							
BVPS	A\$ cps	nm	nm	0.7	3.5	5.7		
Price/Book	x			0.0x	0.0x	0.0x		
ROE	%			na	nm	39%		
ROA	%			na	nm	33%		
(Trailing) Debt/Cash	x							
Interest Cover	x							
Gross Profit/share	A\$ cps	nm	nm	0.9	3.3	3.2		
EBITDAX	A\$M	(970)	(168)	3,428	13,719	13,393		
EBITDAX Ratio	%	na	na	26%	51%	52%		
<b>EARNINGS</b>								
	US\$000s	2019	2020	2021f	2022f	2023f		
Revenue		7,589	4,525	9,970	19,415	18,615		
Cost of sales		(8,285)	(4,807)	(7,396)	(9,438)	(8,877)		
Gross Profit		(695)	(282)	2,574	9,977	9,738		
Other revenue								
Other income								
Exploration written off		(180)	(308)	(200)	(1,000)	(1,600)		
Finance costs		(461)	(734)	(350)				
Impairment		(100)						
Other expenses		89	(1,255)	(821)	(1,300)	(1,450)		
Profit before tax		(1,293)	(2,415)	1,153	7,627	6,638		
Taxes				0	0	0		
NPAT Reported		(1,293)	(2,415)	1,153	7,627	6,638		
Underlying Adjustments								
NPAT Underlying		(1,293)	(2,415)	1,153	7,627	6,638		
<b>CASHFLOW</b>								
	US\$000s	2019	2020	2021f	2022f	2023f		
Operational Cash Flow		(987)	(1,603)	1,645	8,617	8,228		
Net Interest		(22)	(50)	(50)	0	0		
Taxes Paid								
Other								
Net Operating Cashflow		(1,009)	(1,653)	1,595	8,617	8,228		
Exploration			0	(200)	(1,000)	(1,600)		
PP&E		(283)	(538)	(2,100)				
Development		(362)						
Net Asset Sales/other								
Net Investing Cashflow		(645)	(538)	(2,300)	(1,000)	(1,600)		
Dividends Paid								
Net Debt Drawdown		(121)	11	(94)				
Equity Issues/(Buyback)		2,121	2,402					
Other								
Net Financing Cashflow		2,000	2,413	1,753	0	0		
Net Change in Cash		345	222	1,048	7,617	6,628		
<b>BALANCE SHEET</b>								
	US\$000s	2019	2020	2021f	2022f	2023f		
Cash & Equivalents		530	753	1,800	9,417	16,045		
PP&E & Development		1,917	2,051	2,051	2,051	2,653		
Exploration								
Total Assets		5,092	5,291	5,351	12,969	20,207		
Debt		1,258	94					
Total Liabilities		4,373	3,105	3,210	2,567	3,162		
Total Net Assets/Equity		720	2,186	2,141	10,403	17,044		
Cash/(Debt)		(728)	658	1,800	9,417	16,045		
Gearing (dn/(dn+e))		50%	na	na	na	na		
nm = not meaningful								
na = not applicable								
priced COT						10-Nov		
<b>PRODUCTION</b>								
		2019	2020	2021f	2022f	2023f		
<i>Product</i>								
Zinc	t	3,243	2,309	3,117	9,362	8,842		
Lead	t	769	710	735	3,833	3,833		
Silver	oz	10,040	864	9,191	49,657	44,691		
<b>TOTAL</b>								
Ave Unit Production Cost	per t Zn (payable)	(2,555)	(2,082)	(2,372)	(1,008)	(1,004)		
Ave Unit Revenue	per t Zn (payable)	2,340	1,960	3,198	2,074	2,105		
Operating Margin		na	na	26%	51%	52%		
<b>RESERVES &amp; RESOURCES</b>						Mar-2021		
<i>Mining Levels</i>								
		Indicated			Inferred			
		Zn	Pb	Ag	Zn	Pb	Ag	
		t	%	%	g/t	t	%	%
Level 7		72,000	19.4%	9.3%	57.0	136,000	13.2%	6.1%
Tres Amigos		42,000	7.7%	2.3%	12.0	439,000	14.0%	1.2%
Carola						59,000	11.5%	5.1%
Las Espadas						77,000	10.5%	4.2%
Tres Amigos North		38,000	7.8%	3.6%	13.1	78,000	10.1%	3.6%
		152,000	13.3%	5.9%	33.6	789,000	12.9%	2.9%
<b>Contained Metal</b>								
		t	t	oz	t	t	oz	
Level 7		13,968	6,696	131,947	17,952	8,296	135,110	
Tres Amigos		3,234	966	16,204	61,460	5,268	163,724	
Carola					6,785	3,009	59,562	
Las Espadas					8,085	3,234	36,639	
Tres Amigos North		2,964	1,368	16,005	7,878	2,808	41,880	
		20,166	9,030	164,155	102,160	22,615	436,916	
<b>EQUITY VALUATION</b>								
			Interest	Pr	A\$M	Acps		
Plomosas			100%	85%	\$33	\$0.11		
Exploration			100%	25%	\$8	\$0.02		
Net Cash/(debt)					\$0			
Corporate costs					(\$3)	P/NAV		
TOTAL					\$38	\$0.13		
<b>Cash Producing Assets</b>								

Source: RaaS estimates, Company data for actuals



# FINANCIAL SERVICES GUIDE

RaaS Advisory Pty Ltd

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Corporate Authorised Representative, number 1248415

of

BR SECURITIES AUSTRALIA PTY LTD

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Effective Date: 6<sup>th</sup> May 2021

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